



# IPO INSIGHTS



## JNK India Limited

**Issue Dates - Opens: 23-04-2024 | Closes: 25-04-2024**

<b>IPO Note</b>	<ol style="list-style-type: none"> <li>JNK India Limited is engaged in the design, manufacture, supply, installation, and commissioning of process-fired heaters, reformers and cracking furnaces.</li> <li>The Company is one of the well-recognized process fired heater companies in India.</li> </ol>
<b>Rating</b>	★★★ (Good)

## IPO SNAPSHOT

Issue Size	₹ 649.47 Crores
Issue Type	Book Built Issue IPO
Fresh Issue	₹ 300 Crores
Offer for Sale	₹ 349.47 Crores
Face Value Per Share	₹ 2
Price Band Per Share	₹395 to ₹415
Minimum Lot Size	36 shares
Listing On	BSE, NSE
Registrar to the Issue	Link Intime India Private Ltd

# IPO SNAPSHOT – JNK India Limited

<b>About the Company</b>	<ul style="list-style-type: none"> <li>▪ Incorporated in 2010</li> <li>▪ The Company is one of one of the leading Heating Equipment and have capabilities in thermal designing, engineering, manufacturing, supplying, installing and commissioning process fired heaters, reformers and cracking furnaces.</li> <li>▪ The Company is one of the well-recognized process fired heater companies in India.</li> <li>▪ As of March 31, 2023, the company has served over 17 clients in India and seven clients overseas. The domestic clients include Indian Oil Corporation Limited, Tata Projects Limited, Rashtriya Chemicals &amp; Fertilizers Limited and Numaligarh Refinery Limited.</li> <li>▪ The Company maintain an independent yet collaborative relationship with JNK Heaters, a KOSDAQ listed company, serving as both independent participants and joint engineering and implementing partners for certain projects</li> <li>▪ They believe their competitive advantage stems from our longstanding customer relationships and ability to provide customized solutions, backed by a proven track record in product development and execution.</li> <li>▪ Their business model revolves around collaborating with customers from the initial consultation and design phase to the final installation of Heating Equipment.</li> <li>▪ The Company is engaged in the design, manufacture, supply, installation, and commissioning of process-fired heaters, reformers and cracking furnaces.</li> </ul>																														
<b>Competitive Strengths</b>	<ul style="list-style-type: none"> <li>▪ Established track record with a diverse customer base</li> <li>▪ Well-positioned to capture industry tailwinds through our demonstrated capabilities over time</li> <li>▪ Diversifying product portfolio to cater to varied industries</li> <li>▪ Demonstrated financial performance with a robust Order Book reflecting revenue visibility</li> <li>▪ Skilled and experienced Promoters and management team with committed employee base</li> </ul>																														
<b>Financials (₹ in Crores)</b>	<table border="1"> <thead> <tr> <th>Particulars</th> <th>31-3-2021</th> <th>31-3-2022</th> <th>31-03-2023</th> <th>Y-o-Y</th> </tr> </thead> <tbody> <tr> <td>Revenue</td> <td>137.72</td> <td>296.39</td> <td>407.30</td> <td>37%</td> </tr> <tr> <td>EBITDA</td> <td>25.28</td> <td>53.84</td> <td>69.26</td> <td>29%</td> </tr> <tr> <td>EBITDA Margin</td> <td>18.4%</td> <td>18.2%</td> <td>17%</td> <td></td> </tr> <tr> <td>PAT</td> <td>16.48</td> <td>35.98</td> <td>46.36</td> <td>29%</td> </tr> <tr> <td>PAT Margin</td> <td>12%</td> <td>12.1%</td> <td>11.4%</td> <td></td> </tr> </tbody> </table>	Particulars	31-3-2021	31-3-2022	31-03-2023	Y-o-Y	Revenue	137.72	296.39	407.30	37%	EBITDA	25.28	53.84	69.26	29%	EBITDA Margin	18.4%	18.2%	17%		PAT	16.48	35.98	46.36	29%	PAT Margin	12%	12.1%	11.4%	
Particulars	31-3-2021	31-3-2022	31-03-2023	Y-o-Y																											
Revenue	137.72	296.39	407.30	37%																											
EBITDA	25.28	53.84	69.26	29%																											
EBITDA Margin	18.4%	18.2%	17%																												
PAT	16.48	35.98	46.36	29%																											
PAT Margin	12%	12.1%	11.4%																												
<b>Valuation</b>	<ul style="list-style-type: none"> <li>▪ Attributing Annualized FY23 Earnings asking P/E = 43.32</li> </ul>																														
<b>Peers</b>	<table border="1"> <thead> <tr> <th>Company Name</th> <th>P/E ratio</th> </tr> </thead> <tbody> <tr> <td>Thermax Limited</td> <td>120.36</td> </tr> <tr> <td>Bharat Heavy Electricals Limited</td> <td>185.50</td> </tr> </tbody> </table> <p>Note : P/E ratio is calculated as closing share price as on 19th April,2024.</p>	Company Name	P/E ratio	Thermax Limited	120.36	Bharat Heavy Electricals Limited	185.50																								
Company Name	P/E ratio																														
Thermax Limited	120.36																														
Bharat Heavy Electricals Limited	185.50																														
<b>Promoters</b>	<ul style="list-style-type: none"> <li>▪ Arvind Kamath</li> <li>▪ Goutum Rampelli</li> <li>▪ Dipak Kacharulal Bharuka</li> <li>▪ Mascot Capital and Marketing Private Limited</li> <li>▪ JNK Heaters Company Limited</li> </ul>																														
<b>Objects of the issue</b>	<ul style="list-style-type: none"> <li>▪ Working capital requirements</li> <li>▪ General corporate purposes</li> </ul>																														

**DISCLAIMER**

The information provided by or in this newsletter is generally from the press reports, electronic media, research websites and other media. It also includes information from interviews conducted, analysis, views expressed by our research team. Investors should not rely solely on the information contained in this publication and must make their own investment decision based on their specific objectives and financial positions and using such independent advisor as they believe necessary. The material and the information provided herein are not and should not be construed as an advice to buy or sell any of the securities named in this newsletter. SIHL may or may not hold positions in any of the securities named in this newsletter as a part of its business. Past performance is not necessarily an indication of future performance. SIHL does not assure for accuracy and correctness of information of reports in this newsletter.

